

# Annual Financial Statements of Hamburger Hafen und Logistik Aktiengesellschaft (HHLA)

The Annual Financial Statements and Combined Management Report of Hamburger Hafen und Logistik Aktiengesellschaft, Hamburg, for the 2016 financial year have been prepared according to the provisions of German commercial law and have been endorsed with an unrestricted auditor's certificate by the auditors of PricewaterhouseCoopers GmbH Wirtschaftsprüfungsgesellschaft.

## Income Statement

for the period from 1. January to 31. December 2016

| in €                                                                                       | 2016                  | 2015                  |
|--------------------------------------------------------------------------------------------|-----------------------|-----------------------|
| Revenue                                                                                    | 157,858,227.42        | 121,225,080.51        |
| Increase or decrease in work in progress                                                   | - 582,546.35          | - 457,740.37          |
| Own work capitalised                                                                       | 682,321.59            | 465,143.78            |
| Other operating income                                                                     | 7,030,996.79          | 17,089,859.90         |
| of which income from translation differences                                               | 150,409.49            | 4,163.59              |
| Cost of materials                                                                          | 8,000,778.36          | 3,274,447.17          |
| Expenses for raw materials, consumables, supplies and purchased merchandise                | 2,455,967.28          | 2,770,694.52          |
| Expenses for purchased services                                                            | 5,544,811.08          | 503,752.65            |
| Personnel expenses                                                                         | 113,545,257.69        | 111,346,012.60        |
| Wages and salaries                                                                         | 97,032,971.37         | 93,374,437.16         |
| Social security contributions and expenses for pension and similar benefits                | 16,512,286.32         | 17,971,575.44         |
| of which for pensions                                                                      | 540,212.01            | 2,654,290.20          |
| Depreciation and amortisation on intangible fixed assets and property, plant and equipment | 3,078,660.75          | 4,052,138.27          |
| Other operating expenses                                                                   | 61,491,974.77         | 29,660,333.18         |
| of which expenses from translation differences                                             | 79,981.76             | 6,005.18              |
| Income from profit transfer agreements                                                     | 78,629,889.20         | 66,553,031.57         |
| Income from equity participations                                                          | 36,161,488.68         | 23,470,713.24         |
| of which from affiliated companies                                                         | 33,553,193.95         | 20,409,102.24         |
| Other interest and similar income                                                          | 3,930,739.39          | 4,391,440.97          |
| of which from affiliated companies                                                         | 3,727,975.67          | 3,790,312.30          |
| Expenses from assumed losses                                                               | 20,612,301.49         | 8,367,801.39          |
| Interest and similar expenses                                                              | 10,831,094.41         | 40,429,816.33         |
| of which to affiliated companies                                                           | 0.00                  | 2,221,823.58          |
| of which from accrued interest                                                             | 9,158,463.48          | 37,468,292.92         |
| Taxes on income                                                                            | 18,394,143.09         | 6,161,198.82          |
| of which income from the change unrecognized taxes                                         | 3,693,661.45          | 7,767,087.30          |
| <b>Profit after tax</b>                                                                    | <b>47,756,906.16</b>  | <b>29,445,781.84</b>  |
| Other taxes                                                                                | 171,589.67            | 333,146.25            |
| <b>Net profit for the year</b>                                                             | <b>47,585,316.49</b>  | <b>29,112,635.59</b>  |
| Profit carried forward from the previous year                                              | 222,602,383.86        | 233,971,891.95        |
| Dividend distributed                                                                       | 46,061,687.06         | 40,482,143.68         |
| <b>Unappropriated profit</b>                                                               | <b>224,126,013.29</b> | <b>222,602,383.86</b> |

**Balance Sheet as of 31 December 2016**

| in €                                                                                                   | 31.12.2016              | 31.12.2015              |
|--------------------------------------------------------------------------------------------------------|-------------------------|-------------------------|
| <b>ASSETS</b>                                                                                          |                         |                         |
| <b>Intangible assets</b>                                                                               |                         |                         |
| Internally generated industrial and similar rights and values                                          | 1,185,559.91            | 0.00                    |
| Purchased software                                                                                     | 2,120,960.28            | 2,371,430.30            |
| Assets in development                                                                                  | 6,497,245.41            | 1,192,368.55            |
| Payments in advance                                                                                    | 74,160.00               | 0.00                    |
|                                                                                                        | <b>9,877,925.60</b>     | <b>3,563,798.85</b>     |
| <b>Property, plant and equipment</b>                                                                   |                         |                         |
| Land, equivalent land rights and buildings, including buildings on leased land                         | 3,893,662.05            | 4,794,148.40            |
| Technical equipment and machinery                                                                      | 8,621.10                | 90,630.47               |
| Other plant, operating and office equipment                                                            | 2,103,866.46            | 2,047,438.18            |
| Payments made on account and plant under construction                                                  | 1,833,912.10            | 121,979.86              |
|                                                                                                        | <b>7,840,061.71</b>     | <b>7,054,196.91</b>     |
| <b>Financial assets</b>                                                                                |                         |                         |
| Interests in affiliated companies                                                                      | 367,696,955.51          | 367,327,229.27          |
| Loans to affiliated companies                                                                          | 10,500,000.00           | 11,500,000.00           |
| Equity investments                                                                                     | 7,604,179.45            | 7,604,179.45            |
| Non-current securities                                                                                 | 947,277.94              | 943,085.62              |
|                                                                                                        | <b>386,748,412.90</b>   | <b>387,374,494.34</b>   |
| <b>Non-current assets</b>                                                                              | <b>404,466,400.21</b>   | <b>397,992,490.10</b>   |
| <b>Inventories</b>                                                                                     |                         |                         |
| Raw materials, consumables and supplies                                                                | 102,560.19              | 154,691.46              |
| Work in progress                                                                                       | 670,172.84              | 1,252,719.19            |
|                                                                                                        | <b>772,733.03</b>       | <b>1,407,410.65</b>     |
| <b>Receivables and other assets</b>                                                                    |                         |                         |
| Trade receivables                                                                                      | 651,293.14              | 867,842.20              |
| Receivables from the Free and Hanseatic City of Hamburg                                                | 2,771.91                | 12,656.13               |
| Receivables from the HGV Hamburger Gesellschaft für Vermögens- und Beteiligungsmanagement mbH, Hamburg | 74,000,000.00           | 43,906,458.90           |
| Receivables from affiliated companies                                                                  | 399,332,181.78          | 378,617,204.52          |
| Receivables from investee companies                                                                    | 5,033,946.75            | 4,720,951.01            |
| Other assets                                                                                           | 4,788,787.38            | 11,351,621.71           |
|                                                                                                        | <b>483,808,980.96</b>   | <b>439,476,734.47</b>   |
| <b>Cash and cash equivalents</b>                                                                       | <b>129,632,909.02</b>   | <b>164,202,688.63</b>   |
| <b>Current assets</b>                                                                                  | <b>614,214,623.01</b>   | <b>605,086,833.75</b>   |
| <b>Accruals and deferrals</b>                                                                          | <b>661,717.95</b>       | <b>739,799.56</b>       |
| <b>Deferred tax assets</b>                                                                             | <b>39,885,000.92</b>    | <b>35,478,457.10</b>    |
| <b>Balance sheet total</b>                                                                             | <b>1,059,227,742.09</b> | <b>1,039,297,580.51</b> |

| in €                                                       | 31.12.2016              | 31.12.2015              |
|------------------------------------------------------------|-------------------------|-------------------------|
| <b>EQUITY AND LIABILITIES</b>                              |                         |                         |
| <b>Equity</b>                                              |                         |                         |
| <b>Subscribed capital</b>                                  |                         |                         |
| Port Logistics subgroup                                    | 70,048,834.00           | 70,048,834.00           |
| Real Estate subgroup                                       | 2,704,500.00            | 2,704,500.00            |
|                                                            | <b>72,753,334.00</b>    | <b>72,753,334.00</b>    |
| <b>Capital reserve</b>                                     |                         |                         |
| Port Logistics subgroup                                    | 136,771,470.63          | 136,771,470.63          |
| Real Estate subgroup                                       | 506,206.26              | 506,206.26              |
|                                                            | <b>137,277,676.89</b>   | <b>137,277,676.89</b>   |
| <b>Statutory reserve</b>                                   |                         |                         |
| Port Logistics subgroup                                    | 5,125,000.00            | 5,125,000.00            |
| Real Estate subgroup                                       | 205,000.00              | 205,000.00              |
|                                                            | <b>5,330,000.00</b>     | <b>5,330,000.00</b>     |
| <b>Other earnings reserves</b>                             |                         |                         |
| Port Logistics subgroup                                    | 56,105,325.36           | 56,105,325.36           |
| Real Estate subgroup                                       | 1,322,353.86            | 1,322,353.86            |
|                                                            | <b>57,427,679.22</b>    | <b>57,427,679.22</b>    |
| <b>Retained earnings</b>                                   | <b>62,757,679.22</b>    | <b>62,757,679.22</b>    |
| <b>Unappropriated profit</b>                               |                         |                         |
| Port Logistics subgroup                                    | 196,564,319.39          | 199,044,818.51          |
| Real Estate subgroup                                       | 27,561,693.90           | 23,557,565.35           |
|                                                            | <b>224,126,013.29</b>   | <b>222,602,383.86</b>   |
| <b>Equity</b>                                              | <b>496,914,703.40</b>   | <b>495,391,073.97</b>   |
| <b>Provisions</b>                                          |                         |                         |
| Provisions for pensions and similar obligations            | 303,327,400.31          | 313,095,443.46          |
| Tax provisions                                             | 8,938,584.01            | 33,620.28               |
| Other provisions                                           | 39,612,292.25           | 22,244,010.29           |
|                                                            | <b>351,878,276.57</b>   | <b>335,373,074.03</b>   |
| <b>Liabilities</b>                                         |                         |                         |
| Liabilities from bank loans                                | 70,300,499.73           | 76,237,999.73           |
| Payments on account                                        | 774,740.36              | 1,611,568.19            |
| Trade Liabilities                                          | 1,253,010.61            | 1,266,417.73            |
| Liabilities towards the Free and Hanseatic City of Hamburg | 28,766.33               | 5,167.63                |
| Liabilities towards affiliated companies                   | 119,367,283.16          | 107,621,393.32          |
| Liabilities towards investee companies                     | 3,300,781.14            | 3,746,352.30            |
| Other liabilities                                          | 10,156,198.70           | 13,516,189.42           |
| of which from taxes                                        | 2,100,803.00            | 3,536,812.32            |
| of which for social security                               | 794,761.92              | 917,536.31              |
|                                                            | <b>205,181,280.03</b>   | <b>204,005,088.32</b>   |
| <b>Accruals and deferrals</b>                              | <b>12,255.53</b>        | <b>0.00</b>             |
| <b>Deferred tax liabilities</b>                            | <b>5,241,226.56</b>     | <b>4,528,344.19</b>     |
| <b>Balance sheet total</b>                                 | <b>1,059,227,742.09</b> | <b>1,039,297,580.51</b> |