

HHLA Key Figures

in € million	HHLA Group		
	2017	2016	Change
Revenue and Earnings			
Revenue	1,251.8	1,177.7	6.3 %
EBITDA	295.8	286.4	3.3 %
EBITDA margin in %	23.6	24.3	- 0.7 pp
EBIT	173.2	164.0	5.6 %
EBIT margin in %	13.8	13.9	- 0.1 pp
Profit after tax	105.9	105.1	0.8 %
Profit after tax and minority interests	81.1	73.0	11.0 %
Cash flow statement and Investments			
Cash flow from operating activities	275.5	234.6	17.4 %
Investments	142.6	138.3	3.1 %
Performance data			
Container throughput in thousand TEU	7,196	6,658	8.1 %
Container transport in thousand TEU	1,480	1,408	5.2 %

in € million	31.12.2017	31.12.2016	Change
Balance sheet			
Balance sheet total	1,835.3	1,812.9	1.2 %
Equity	602.4	570.8	5.5 %
Equity ratio in %	32.8	31.5	1.3 pp
Employees			
Number of employees	5,581	5,528	1.0 %

in € million	Port Logistics Subgroup ^{1,2}			Real Estate Subgroup ^{1,3}		
	2017	2016	Change	2017	2016	Change
Revenue	1,220.3	1,146.0	6.5 %	37.9	37.7	0.6 %
EBITDA	274.5	265.3	3.5 %	21.3	21.1	0.9 %
EBITDA margin in %	22.5	23.2	- 0.7 pp	56.2	56.0	0.2 pp
EBIT	156.6	147.6	6.1 %	16.3	16.0	1.5 %
EBIT margin in %	12.8	12.9	- 0.1 pp	43.0	42.6	0.4 pp
Profit after tax and minority interests	71.2	63.7	11.7 %	9.9	9.3	5.9 %
Earnings per share in € ⁴	1.02	0.91	11.7 %	3.65	3.44	5.9 %
Dividend per share in € ⁵	0.67	0.59	13.6 %	2.00	2.00	0.0 %

¹ Before consolidation between subgroups

² Listed Class A shares

³ Non-listed Class S shares

⁴ Basic and diluted

⁵ Dividend proposal for 2017

HHLA Multi-Year Overview

in € million	2013	2014	2015	2016	2017
Revenue					
Port Logistics subgroup	1,110.1	1,171.2	1,111.0	1,146.0	1,220.3
Real Estate subgroup	33.1	33.5	36.5	37.0	37.9
Consolidation	- 5.1	- 5.1	- 5.7	- 6.0	- 6.4
HHLA Group	1,138.1	1,199.6	1,141.8	1,177.7	1,251.8
EBITDA					
Port Logistics subgroup	257.0	276.2	261.2	265.3	274.5
Real Estate subgroup	17.8	17.9	20.2	21.1	21.3
Consolidation	0.0	0.0	0.0	0.0	0.0
HHLA Group	274.8	294.2	281.4	286.4	295.8
EBITDA margin in %	24.1	24.5	24.6	24.3	23.6
EBIT					
Port Logistics subgroup	140.2	155.6	141.1	147.6	156.6
Real Estate subgroup	13.3	13.4	15.2	16.0	16.3
Consolidation	0.3	0.3	0.3	0.3	0.3
HHLA Group	153.9	169.3	156.5	164.0	173.2
EBIT margin in %	13.5	14.1	13.7	13.9	13.8
Profit after tax	80.4	90.6	95.8	105.1	105.9
Profit after tax and after non-controlling interests	54.3	58.9	66.7	73.0	81.1
Cash Flow/Investments/Depreciation and Amortisation					
Cash flow from operating activities	185.1	233.4	195.3	234.6	275.5
Cash flow from investing activities	- 106.5	- 114.5	- 130.2	- 48.9	- 131.2
Cash flow from financing activities	- 116.8	- 79.0	- 82.7	- 122.4	- 119.0
Investments	112.7	138.4	145.5	138.3	142.6
Depreciation and amortisation	120.9	124.9	124.9	122.4	122.6
Assets and Liabilities					
Non-current assets	1,284.6	1,308.1	1,305.8	1,329.0	1,348.0
Current assets	431.4	480.0	444.6	483.9	487.3
Equity	600.1	546.7	580.6	570.8	602.4
Equity ratio in %	35.0	30.6	33.2	31.5	32.8
Pension provisions	364.4	443.6	415.6	460.5	448.9
Other non-current assets	462.5	475.3	563.6	567.6	544.9
Current liabilities	289.0	322.5	190.6	214.0	239.1
Dynamic gearing ratio	2.6	2.6	2.7	2.6	2.3
Total assets	1,716.0	1,788.1	1,750.4	1,812.9	1,835.3
Employees					
Employees as of 31.12.	4,924	5,194	5,345	5,528	5,581
Performance Data					
Container throughput in million TEU	7.5	7.5	6.6	6.7	7.2
Container transport in million TEU	1.2	1.3	1.3	1.4	1.5