

HHLA key figures

in € million	HHLA Group		
	2018	2017	Change
Revenue and earnings			
Revenue	1,291.1	1,251.8	3.1 %
EBITDA	318.5	295.8	7.7 %
EBITDA margin in %	24.7	23.6	1.1 pp
EBIT	204.2	173.2	17.9 %
EBIT margin in %	15.8	13.8	2.0 pp
Profit after tax	138.5	105.9	30.8 %
Profit after tax and minority interests	112.3	81.1	38.5 %
Cash flow statement and investments			
Cash flow from operating activities	232.7	275.5	- 15.5 %
Investments	141.3	142.6	- 0.9 %
Performance data			
Container throughput in thousand TEU	7,336	7,196	1.9 %
Container transport in thousand TEU	1,480	1,480	0.0 %

in € million	31.12.2018	31.12.2017	Change
Balance sheet			
Balance sheet total	1,972.9	1,835.3	7.5 %
Equity	614.8	602.4	2.1 %
Equity ratio in %	31.2	32.8	- 1.6 pp
Employees			
Number of employees	5,937	5,581	6.4 %

in € million	Port Logistics subgroup ^{1, 2}			Real Estate subgroup ^{1, 3}		
	2018	2017	Change	2018	2017	Change
Revenue	1,258.5	1,220.3	3.1 %	39.3	37.9	3.6 %
EBITDA	297.8	274.5	8.5 %	20.7	21.3	- 2.9 %
EBITDA margin in %	23.7	22.5	1.2 pp	52.7	56.2	- 3.5 pp
EBIT	188.4	156.6	20.3 %	15.5	16.3	- 5.1 %
EBIT margin in %	15.0	12.8	2.2 pp	39.4	43.0	- 3.6 pp
Profit after tax and minority interests	102.9	71.2	44.5 %	9.4	9.9	- 4.9 %
Earnings per share in € ⁴	1.47	1.02	44.5 %	3.46	3.65	- 4.9 %
Dividend per share in € ⁵	0.80	0.67	19.4 %	2.10	2.00	5.0 %

¹ Before consolidation between subgroups

² Listed class A shares

³ Non-listed class S shares

⁴ Basic and diluted

⁵ Dividend proposal for 2018

HHLA multi-year overview

in € million	2014	2015	2016	2017	2018
Revenue					
Port Logistics subgroup	1,171.2	1,111.0	1,146.0	1,220.3	1,258.5
Real Estate subgroup	33.5	36.5	37.0	37.9	39.3
Consolidation	- 5.1	- 5.7	- 6.0	- 6.4	- 6.6
HHLA Group	1,199.6	1,141.8	1,177.7	1,251.8	1,291.1
EBITDA					
Port Logistics subgroup	276.2	261.2	265.3	274.5	297.8
Real Estate subgroup	17.9	20.2	21.1	21.3	20.7
Consolidation	0.0	0.0	0.0	0.0	0.0
HHLA Group	294.2	281.4	286.4	295.8	318.5
EBITDA margin in %	24.5	24.6	24.3	23.6	24.7
EBIT					
Port Logistics subgroup	155.6	141.1	147.6	156.6	188.4
Real Estate subgroup	13.4	15.2	16.0	16.3	15.5
Consolidation	0.3	0.3	0.3	0.3	0.3
HHLA Group	169.3	156.5	164.0	173.2	204.2
EBIT margin in %	14.1	13.7	13.9	13.8	15.8
Profit after tax	90.6	95.8	105.1	105.9	138.5
Profit after tax and after non-controlling interests	58.9	66.7	73.0	81.1	112.3
Cash flow/investments/depreciation and amortisation					
Cash flow from operating activities	233.4	195.3	234.6	275.5	232.7
Cash flow from investing activities	- 114.5	- 130.2	- 48.9	- 131.2	- 203.4
Cash flow from financing activities	- 79.0	- 82.7	- 122.4	- 119.0	- 31.5
Investments	138.4	145.5	138.3	142.6	141.3
Depreciation and amortisation	124.9	124.9	122.4	122.6	114.2
Assets and liabilities					
Non-current assets	1,308.1	1,305.8	1,329.0	1,348.0	1,446.9
Current assets	480.0	444.6	483.9	487.3	526.0
Equity	546.7	580.6	570.8	602.4	614.8
Equity ratio in %	30.6	33.2	31.5	32.8	31.2
Pension provisions	443.6	415.6	460.5	448.9	448.9
Other non-current assets	475.3	563.6	567.6	544.9	665.7
Current liabilities	322.5	190.6	214.0	239.1	243.4
Dynamic gearing ratio	2.6	2.7	2.6	2.3	2.5
Total assets	1,788.1	1,750.4	1,812.9	1,835.3	1,972.9
Employees					
Employees as of 31.12.	5,194	5,345	5,528	5,581	5,937
Performance data					
Container throughput in million TEU	7.5	6.6	6.7	7.2	7.3
Container transport in million TEU	1.3	1.3	1.4	1.5	1.5