Additional Financial Information

Income Statement

in € thousand	1–9 | 2017 Group	1–9 | 2017 Port Logistics	1–9 | 2017 Real Estate	1–9 | 2017 Consolidation
Revenue	942,848	919,367	28,201	- 4,720
Changes in inventories	720	719	1	0
Own work capitalised	3,583	3,106	0	477
Other operating income	28,704	25,284	4,225	- 805
Cost of materials	- 277,141	- 272,040	- 5,540	439
Personnel expenses	- 337,924	- 336,236	- 1,688	0
Other operating expenses	- 115,452	- 110,980	- 9,081	4,609
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	**245,338**	**229,220**	**16,118**	**0**
Depreciation and amortisation	- 90,182	- 86,671	- 3,756	245
Earnings before interest and taxes (EBIT)	**155,156**	**142,549**	**12,362**	**245**
Earnings from associates accounted for using the equity method	4,007	4,007	0	0
Interest income	3,458	3,566	30	- 138
Interest expenses	- 16,478	- 14,447	- 2,169	138
Other financial result	0	0	0	0
Financial result	**- 9,013**	**- 6,874**	**- 2,139**	**0**
Earnings before tax (EBT)	**146,143**	**135,675**	**10,223**	**245**
Income tax	- 37,638	- 34,310	- 3,268	- 60
Profit after tax	**108,505**	**101,365**	**6,955**	**185**
of which attributable to non-controlling interests	29,218	29,218	0	
of which attributable to shareholders of the parent company	79,287	72,147	7,140	
Earnings per share, basic and diluted, in €	**1.09**	**1.03**	**2.64**	

Statement of Comprehensive Income

in € thousand	1–9 | 2017 Group	1–9 | 2017 Port Logistics	1–9 | 2017 Real Estate	1–9 | 2017 Consolidation
Profit after tax	**108,505**	**101,365**	**6,955**	**185**
Components which can not be transferred to the Income Statement				
Actuarial gains/losses	14,200	13,993	207	
Deferred taxes	- 4,584	- 4,517	- 67	
Total	**9,616**	**9,476**	**140**	
Components which can be transferred to the Income Statement				
Cash flow hedges	- 41	- 41	0	
Foreign currency translation differences	- 3,107	- 3,107	0	
Deferred taxes	- 34	- 34	0	
Other	61	61	0	
Total	**- 3,121**	**- 3,121**	**0**	
Income and expense recognised directly in equity	**6,495**	**6,355**	**140**	**0**
Total comprehensive income	**115,000**	**107,720**	**7,095**	**185**
of which attributable to non-controlling interests	29,141	29,141	0	
of which attributable to shareholders of the parent company	85,859	78,579	7,280	

Income Statement

in € thousand	1–9 | 2016 Group	1–9 | 2016 Port Logistics	1–9 | 2016 Real Estate	1–9 | 2016 Consolidation
Revenue	870,984	847,469	27,980	- 4,465
Changes in inventories	1,743	1,743	0	0
Own work capitalised	4,640	4,408	0	232
Other operating income	44,339	40,868	4,242	- 771
Cost of materials	- 258,514	- 252,792	- 5,818	96
Personnel expenses	- 329,662	- 327,920	- 1,742	0
Other operating expenses	- 115,116	- 110,692	- 9,332	4,908
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	218,414	203,084	15,330	0
Depreciation and amortisation	- 91,519	- 87,953	- 3,810	244
Earnings before interest and taxes (EBIT)	126,895	115,131	11,520	244
Earnings from associates accounted for using the equity method	3,740	3,740	0	0
Interest income	4,788	4,896	46	- 154
Interest expenses	- 24,128	- 21,990	- 2,292	154
Other financial result	- 10	- 10	0	0
Financial result	- 15,610	- 13,364	- 2,246	0
Earnings before tax (EBT)	111,285	101,767	9,274	244
Income tax	- 27,999	- 25,551	- 2,389	- 59
Profit after tax	83,286	76,216	6,885	185
of which attributable to non-controlling interests	22,375	22,375	0	
of which attributable to shareholders of the parent company	60,911	53,841	7,070	
Earnings per share, basic and diluted, in €	0.84	0.77	2.61	

Statement of Comprehensive Income

in € thousand	1–9 | 2016 Group	1–9 | 2016 Port Logistics	1–9 | 2016 Real Estate	1–9 | 2016 Consolidation
Profit after tax	83,286	76,216	6,885	185
Components which can not be transferred to the Income Statement				
Actuarial gains/losses	- 82,421	- 81,149	- 1,272	
Deferred taxes	26,601	26,191	410	
Total	- 55,820	- 54,958	- 862	
Components which can be transferred to the Income Statement				
Cash flow hedges	175	175	0	
Foreign currency translation differences	- 2,872	- 2,872	0	
Deferred taxes	- 90	- 90	0	
Other	103	103	0	
Total	- 2,684	- 2,684	0	
Income and expense recognised directly in equity	- 58,504	- 57,642	- 862	0
Total comprehensive income	24,782	18,574	6,023	185
of which attributable to non-controlling interests	21,816	21,816	0	
of which attributable to shareholders of the parent company	2,966	- 3,242	6,208	

Income Statement

in € thousand	7–9 | 2017 Group	7–9 | 2017 Port Logistics	7–9 | 2017 Real Estate	7–9 | 2017 Consolidation
Revenue	320,016	312,038	9,504	- 1,526
Changes in inventories	394	393	1	0
Own work capitalised	739	537	0	202
Other operating income	6,748	5,677	1,359	- 288
Cost of materials	- 92,534	- 90,803	- 2,108	377
Personnel expenses	- 110,420	- 109,841	- 579	0
Other operating expenses	- 38,124	- 36,786	- 2,573	1,235
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	**86,819**	**81,215**	**5,604**	**0**
Depreciation and amortisation	- 30,479	- 29,314	- 1,245	80
Earnings before interest and taxes (EBIT)	**56,340**	**51,901**	**4,359**	**80**
Earnings from associates accounted for using the equity method	1,024	1,024	0	0
Interest income	737	771	10	- 44
Interest expenses	- 5,446	- 4,767	- 723	44
Other financial result	0	0	0	0
Financial result	**- 3,685**	**- 2,972**	**- 713**	**0**
Earnings before tax (EBT)	**52,655**	**48,929**	**3,646**	**80**
Income tax	- 14,481	- 13,329	- 1,133	- 19
Profit after tax	**38,174**	**35,600**	**2,513**	**61**
of which attributable to non-controlling interests	11,503	11,503	0	
of which attributable to shareholders of the parent company	26,671	24,097	2,574	
Earnings per share, basic and diluted, in €	**0.37**	**0.34**	**0.95**	

Statement of Comprehensive Income

in € thousand	7–9 | 2017 Group	7–9 | 2017 Port Logistics	7–9 | 2017 Real Estate	7–9 | 2017 Consolidation
Profit after tax	**38,174**	**35,600**	**2,513**	**61**
Components which can not be transferred to the Income Statement				
Actuarial gains/losses	0	0	0	
Deferred taxes	0	0	0	
Total	**0**	**0**	**0**	
Components which can be transferred to the Income Statement				
Cash flow hedges	0	0	0	
Foreign currency translation differences	- 1,526	- 1,526	0	
Deferred taxes	0	0	0	
Other	0	0	0	
Total	**- 1,526**	**- 1,526**	**0**	
Income and expense recognised directly in equity	**- 1,526**	**- 1,526**	**0**	**0**
Total comprehensive income	**36,648**	**34,074**	**2,513**	**61**
of which attributable to non-controlling interests	11,491	11,491	0	
of which attributable to shareholders of the parent company	25,157	22,583	2,574	

Income Statement

in € thousand	7–9 | 2016 Group	7–9 | 2016 Port Logistics	7–9 | 2016 Real Estate	7–9 | 2016 Consolidation
Revenue	297,505	289,674	9,255	- 1,424
Changes in inventories	892	892	0	0
Own work capitalised	1,123	1,086	0	37
Other operating income	28,198	27,075	1,360	- 237
Cost of materials	- 89,901	- 87,824	- 2,107	30
Personnel expenses	- 105,685	- 105,095	- 590	0
Other operating expenses	- 39,511	- 38,027	- 3,078	1,594
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	**92,621**	**87,781**	**4,840**	**0**
Depreciation and amortisation	- 32,581	- 31,412	- 1,251	82
Earnings before interest and taxes (EBIT)	**60,040**	**56,369**	**3,589**	**82**
Earnings from associates accounted for using the equity method	1,157	1,157	0	0
Interest income	605	634	21	- 50
Interest expenses	- 6,999	- 6,306	- 743	50
Other financial result	0	0	0	0
Financial result	**- 5,237**	**- 4,515**	**- 722**	**0**
Earnings before tax (EBT)	**54,803**	**51,854**	**2,867**	**82**
Income tax	- 12,267	- 11,852	- 396	- 19
Profit after tax	**42,536**	**40,002**	**2,471**	**63**
of which attributable to non-controlling interests	7,431	7,431	0	
of which attributable to shareholders of the parent company	35,105	32,571	2,534	
Earnings per share, basic and diluted, in €	**0.49**	**0.47**	**0.93**	

Statement of Comprehensive Income

in € thousand	7–9 | 2016 Group	7–9 | 2016 Port Logistics	7–9 | 2016 Real Estate	7–9 | 2016 Consolidation
Profit after tax	**42,536**	**40,002**	**2,471**	**63**
Components which can not be transferred to the Income Statement				
Actuarial gains/losses	- 8,936	- 8,806	- 130	
Deferred taxes	2,883	2,842	41	
Total	**- 6,053**	**- 5,964**	**- 89**	
Components which can be transferred to the Income Statement				
Cash flow hedges	2	2	0	
Foreign currency translation differences	- 1,787	- 1,787	0	
Deferred taxes	- 37	- 37	0	
Other	110	110	0	
Total	**- 1,712**	**- 1,712**	**0**	
Income and expense recognised directly in equity	**- 7,765**	**- 7,676**	**- 89**	**0**
Total comprehensive income	**34,771**	**32,326**	**2,382**	**63**
of which attributable to non-controlling interests	7,422	7,422	0	
of which attributable to shareholders of the parent company	27,349	24,904	2,445	

Balance Sheet

in € thousand	30.09.2017 Group	30.09.2017 Port Logistics	30.09.2017 Real Estate	30.09.2017 Consolidation
ASSETS				
Intangible assets	70,392	70,376	16	0
Property, plant and equipment	957,715	938,562	4,730	14,423
Investment property	179,720	31,188	174,915	- 26,383
Associates accounted for using the equity method	17,451	17,451	0	0
Financial assets	21,071	17,128	3,943	0
Deferred taxes	74,150	85,962	0	- 11,812
Non-current assets	1,320,499	1,160,667	183,604	- 23,772
Inventories	23,358	23,257	101	0
Trade receivables	159,697	158,643	1,054	0
Receivables from related parties	80,675	75,380	6,797	- 1,502
Other financial receivables	2,658	2,588	70	0
Other assets	29,186	27,800	1,386	0
Income tax receivables	2,313	2,424	2,387	- 2,498
Cash, cash equivalents and short-term deposits	201,727	196,675	5,052	0
Current assets	499,614	486,767	16,847	- 4,000
Balance sheet total	1,820,113	1,647,434	200,451	- 27,772
EQUITY AND LIABILITIES				
Subscribed capital	72,753	70,048	2,705	0
Capital reserve	141,584	141,078	506	0
Retained earnings	467,894	427,009	49,871	- 8,986
Other comprehensive income	- 104,367	- 104,269	- 98	0
Non-controlling interests	60,951	60,951	0	0
Equity	638,815	594,817	52,984	- 8,986
Pension provisions	444,641	437,959	6,682	0
Other non-current provisions	102,242	99,851	2,391	0
Non-current liabilities to related parties	105,583	105,583	0	0
Non-current financial liabilities	308,709	202,444	106,265	0
Deferred taxes	18,692	15,854	17,624	- 14,786
Non-current liabilities	979,867	861,691	132,962	- 14,786
Other current provisions	14,084	13,994	90	0
Trade liabilities	79,401	76,949	2,452	0
Current liabilities to related parties	11,279	8,279	4,502	- 1,502
Current financial liabilities	47,876	42,771	5,105	0
Other liabilities	44,415	42,383	2,032	0
Income tax liabilities	4,376	6,550	324	- 2,498
Current liabilities	201,431	190,926	14,505	- 4,000
Balance sheet total	1,820,113	1,647,434	200,451	- 27,772

Balance Sheet

in € thousand	31.12.2016 Group	31.12.2016 Port Logistics	31.12.2016 Real Estate	31.12.2016 Consolidation
ASSETS				
Intangible assets	75,713	75,687	26	0
Property, plant and equipment	950,936	931,871	4,325	14,740
Investment property	183,994	35,409	175,528	- 26,943
Associates accounted for using the equity method	14,317	14,317	0	0
Financial assets	21,270	17,318	3,952	0
Deferred taxes	82,720	90,459	0	- 7,739
Non-current assets	1,328,950	1,165,061	183,831	- 19,942
Inventories	22,012	21,965	47	0
Trade receivables	160,440	159,013	1,427	0
Receivables from related parties	81,736	77,113	6,527	- 1,904
Other financial receivables	2,172	2,083	89	0
Other assets	39,877	38,567	1,310	0
Income tax receivables	488	488	105	- 105
Cash, cash equivalents and short-term deposits	177,192	173,832	3,360	0
Current assets	483,917	473,061	12,865	- 2,009
Balance sheet total	1,812,867	1,638,122	196,696	- 21,951
EQUITY AND LIABILITIES				
Subscribed capital	72,753	70,048	2,705	0
Capital reserve	141,584	141,078	506	0
Retained earnings	435,345	396,191	48,325	- 9,171
Other comprehensive income	- 110,938	- 110,701	- 237	0
Non-controlling interests	32,094	32,094	0	0
Equity	570,838	528,710	51,299	- 9,171
Pension provisions	460,530	453,488	7,042	0
Other non-current provisions	102,644	100,328	2,316	0
Non-current liabilities to related parties	105,914	105,914	0	0
Non-current financial liabilities	339,150	229,369	109,781	0
Deferred taxes	19,801	16,578	13,994	- 10,771
Non-current liabilities	1,028,039	905,677	133,133	- 10,771
Other current provisions	17,712	17,678	34	0
Trade liabilities	68,106	66,370	1,736	0
Current liabilities to related parties	9,340	8,809	2,435	- 1,904
Current financial liabilities	76,614	71,007	5,607	0
Other liabilities	29,946	29,156	790	0
Income tax liabilities	12,272	10,715	1,662	- 105
Current liabilities	213,990	203,735	12,264	- 2,009
Balance sheet total	1,812,867	1,638,122	196,696	- 21,951

Cash Flow Statement

in € thousand	1–9 | 2017 Group	1–9 | 2017 Port Logistics	1–9 | 2017 Real Estate	1–9 | 2017 Consolidation
1. Cash flow from operating activities				
Earnings before interest and taxes (EBIT)	155,156	142,549	12,362	245
Depreciation, amortisation, impairment and reversals on non-financial non-current assets	90,182	86,671	3,756	- 245
Increase (+), decrease (-) in provisions	- 11,581	- 11,440	- 141	
Gains (-), losses (+) from the disposal of non-current assets	364	371	- 7	
Increase (-), decrease (+) in inventories, trade receivables and other assets not attributable to investing or financing activities	9,843	10,245	0	- 402
Increase (+), decrease (-) in trade payables and other liabilities not attributable to investing or financing activities	30,820	27,209	3,209	402
Interest received	1,878	1,986	30	- 138
Interest paid	- 9,208	- 7,695	- 1,651	138
Income tax paid	- 44,480	- 41,154	- 3,326	
Exchange rate and other effects	- 1,347	- 1,347	0	
Cash flow from operating activities	221,627	207,395	14,232	0
2. Cash flow from investing activities				
Proceeds from disposal of intangible assets, property, plant and equipment and investment property	195	182	13	
Payments for investments in property, plant and equipment and investment property	- 85,637	- 82,093	- 3,544	
Payments for investments in intangible assets	- 2,736	- 2,736	0	
Payments for investments in non-current financial assets	0	0	0	
Proceeds (+), payments (-) for short-term deposits	- 1,205	- 1,205	0	
Cash flow from investing activities	- 89,383	- 85,852	- 3,531	0
3. Cash flow from financing activities				
Payments for increasing interests in fully consolidated companies	0	0	0	
Dividends paid to shareholders of the parent company	- 46,738	- 41,329	- 5,409	
Dividends/settlement obligation paid to non-controlling interests	- 22,885	- 22,885	0	
Redemption of lease liabilities	- 4,610	- 4,610	0	
Proceeds from the issuance of bonds and (financial) loans	0	0	0	
Payments for the redemption of (financial) loans	- 33,608	- 30,008	- 3,600	
Cash flow from financing activities	- 107,841	- 98,832	- 9,009	0
4. Financial funds at the end of the period				
Change in financial funds (subtotals 1.–3.)	24,403	22,711	1,692	0
Change in financial funds due to exchange rates	- 1,073	- 1,073	0	
Change in financial funds due to consolidation	0	0	0	
Financial funds at the beginning of the period	232,397	222,537	9,860	
Financial funds at the end of the period	255,727	244,175	11,552	0

Cash Flow Statement

in € thousand	1–9 | 2016 Group	1–9 | 2016 Port Logistics	1–9 | 2016 Real Estate	1–9 | 2016 Consolidation
1. Cash flow from operating activities				
Earnings before interest and taxes (EBIT)	126,895	115,131	11,520	244
Depreciation, amortisation, impairment and reversals on non-financial non-current assets	91,519	87,953	3,810	- 244
Increase (+), decrease (-) in provisions	6,623	6,646	- 23	
Gains (-), losses (+) from the disposal of non-current assets	- 1,031	- 1,031	0	
Increase (-), decrease (+) in inventories, trade receivables and other assets not attributable to investing or financing activities	- 30,930	- 32,267	105	1,232
Increase (+), decrease (-) in trade payables and other liabilities not attributable to investing or financing activities	27,443	28,507	168	- 1,232
Interest received	1,844	1,952	46	- 154
Interest paid	- 12,196	- 10,343	- 2,007	154
Income tax paid	- 21,594	- 20,365	- 1,229	
Exchange rate and other effects	- 3,886	- 3,886	0	
Cash flow from operating activities	**184,687**	**172,297**	**12,390**	**0**
2. Cash flow from investing activities				
Proceeds from disposal of intangible assets, property, plant and equipment and investment property	1,998	1,998	0	
Payments for investments in property, plant and equipment and investment property	- 77,785	- 76,729	- 1,056	
Payments for investments in intangible assets	- 9,008	- 8,981	- 27	
Payments for investments in non-current financial assets	- 9	- 9	0	
Proceeds (+), payments (-) for short-term deposits	34,143	34,143	0	
Cash flow from investing activities	**- 50,661**	**- 49,578**	**- 1,083**	**0**
3. Cash flow from financing activities				
Payments for increasing interests in fully consolidated companies	- 13,556	- 13,556	0	
Dividends paid to shareholders of the parent company	- 46,062	- 41,329	- 4,733	
Dividends/settlement obligation paid to non-controlling interests	- 22,371	- 22,371	0	
Redemption of lease liabilities	- 3,825	- 3,825	0	
Proceeds from the issuance of bonds and (financial) loans	10,000	10,000	0	
Payments for the redemption of (financial) loans	- 36,657	- 33,057	- 3,600	
Cash flow from financing activities	**- 112,471**	**- 104,138**	**- 8,333**	**0**
4. Financial funds at the end of the period				
Change in financial funds (subtotals 1.–3.)	21,555	18,581	2,974	0
Change in financial funds due to exchange rates	- 1,242	- 1,242	0	
Change in financial funds due to consolidation	4,543	4,543	0	
Financial funds at the beginning of the period	165,415	161,162	4,253	
Financial funds at the end of the period	**190,271**	**183,044**	**7,227**	**0**